



**PAUL BRUNER**

**MANAGING DIRECTOR**

*"I sincerely believe the most important investment an organization can make is to ensure they hire and retain the best people. It's why I do what I do. I also believe consistent success in attracting and assessing top leadership requires a thorough, rigorous and disciplined process. I look to partner with companies that believe, like I do, that the only true sustainable competitive advantage comes from having the most talented and motivated team."*

Paul Bruner is a Managing Director at Arlington Partners International and brings deep experience in business, advisory services, and executive search to the firm. A seasoned operations executive, Paul leads Arlington's Chief Operating Officer practice and leads Arlington's Real Estate, Energy and Environmental, Infrastructure and Engineering, Manufacturing and Industrial sectors.

Paul has led multinational organizations and venture capital and private equity backed start-ups. Having hired hundreds of people and built winning teams in numerous settings, Paul knows first-hand the importance of recruiting the "right" candidates – "the most qualified candidates for your role and circumstances...people who fit with your culture, share your values and vision, and have the talent, energy and enthusiasm to make it a reality."

Paul began his career with Andersen Consulting (now Accenture) working on strategy and information systems projects in the advertising, brand management, professional services, and distribution sectors. Later, as an entrepreneur, he co-founded and ran successful businesses in the real estate, hotel, technology and human resource sectors. In each case, great people and outstanding service were the cornerstones of success. Paul's passion for talent led him to the executive search business in 1997.

Prior to Arlington, Paul was Senior Client Partner at McCracken Executive Search in Toronto where he built a reputation for outstanding client partnership and insightful assessment of candidate capability and fit. As a trusted advisor, his clients rely on his broad perspective, strategic thinking, sound judgement and straightforward communication to help them make the best hiring decisions. Paul is passionate about and committed to delivering the highest standard of quality, service and integrity to Arlington clients on each and every engagement. Paul is a graduate of the Ivey School of Business at the University of Western Ontario.

Paul provides business solutions and advisory services to a wide range of clients across sectors. He has a specialty expertise leading senior operational, general management, logistics and supply chain, business development and finance leadership mandates. Paul also works with select healthcare and non-profit organizations and contributes to Arlington's Technology and Innovation and Financial Services practices. In addition, Paul leads the following Executive Search practice areas for Arlington:

- Chief Operating Officer
- Real Estate
- Energy and Environmental
- Infrastructure and Engineering
- Manufacturing and Industrial

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